



**Kristopher A. Boushie, CPA/ABV/CFF, CVA**



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Kristopher is the President of Quantus Consulting LLC. He has more than 27 years of experience in financial and litigation consulting, with an emphasis on forensic valuation issues, and over 21 years of experience on intellectual property matters. He is the current NACVA State Chapter President for Vermont and was the recipient of NACVA's 2009 State Chapter President's Leadership Award. He consults with clients on intellectual property and business valuations, intellectual asset management, royalty auditing, and other financial and cost accounting-related issues in areas such as cost assignment and allocation, and forensic accounting. His expertise includes the analysis and preparation of damages estimates in the areas of intellectual property infringement, antitrust, distributorship terminations, contract disputes, and tort claims. He has been named as an expert in a number of cases and has provided expert arbitration and deposition testimony.

**EDUCATION:**

Masters of Accountancy, The George Washington University (1988)  
Bachelor of Science, Economics, Allegheny College (1983)

**EMPLOYMENT:**

President – Quantus Consulting LLC (2006–present)  
Managing Principal – The CapAnalysis Group, LLC (1990-2006)  
Accountant: Thompson, Greenspon & Company, Fairfax, VA (1989–1990)  
Economic Analyst: National Economic Research Associates, Washington, DC (1984–1989)

**PROFESSIONAL CERTIFICATIONS, AFFILIATIONS, AND OFFICES HELD:**

Certified Public Accountant, licensed in Virginia  
Accredited In Business Valuation  
Certified in Financial Forensics  
Certified Valuation Analyst

*Financial Valuation and Litigation Expert*, Member of Panel of Experts, 2006–present  
Member of the American Institute of Certified Public Accountants  
Member of the Virginia Society of Certified Public Accountants,  
- Chairman of the Litigation Services Committee, 1998–1999  
Member of the Vermont Society of Certified Public Accountants  
Member of the National Association of Certified Valuation Analysts

- NACVA State Chapter Foundation Committee, 2006–present
  - Vermont State Chapter President, 2003–2005, 2009–present
  - Recipient, 2009 State Chapter President’s Leadership Award
- Member of the Licensing Executives Society  
Town Auditor, Jericho, Vermont, elected to a three-year term ending FY 2013

**SELECT PRESENTATIONS/PUBLICATIONS:**

“Post *Uniloc* – Calculating Reasonable Royalty Damages: What’s a Damages Expert to Do?,” *Financial Valuation and Litigation Expert*, December 2011/January 2012, pp. 21-23.

Kristopher A. Boushie, Christopher H. Spadea, and Martin F. Cunniff, eds., Calculating and Proving Damages (New York: Law Journal Press, 2011). Coauthored chapters on Litigant Damage Expectations; Looking at Damages: Common Damage Frameworks and Components; Patent Infringement Damages: Royalties and Lost Profits; and Effects of *Daubert* on Damages.

“The Demise of the 25% Rule for Determining a Reasonable Royalty in Patent Litigation,” *Financial Valuation and Litigation Expert*, February/March 2011, pp. 20-21 and 23.

“Direct and Indirect Patent Infringement – Damages Issues and Licensing,” *Financial Valuation and Litigation Expert*, June/July 2010, pp. 12-13.

“Goodwill and Other Intangible Assets – Identification, Valuation, Impairment, and Related Developments,” presentation for National Association of Certified Valuation Analysts’ December 2009 State Chapter Meetings.

“An Introduction to Using Patent Attribute Analysis in Valuing Patents,” *Financial Valuation and Litigation Expert*, December 2008/January 2009, pp. 11-12.

“Valuations in Litigation – Preparing for Deposition and Trial,” presentation for National Association of Certified Valuation Analysts’ December 2008 State Chapter Meetings.

“Apportionment of Intellectual Property Damages and the Entire Market Value Rule,” *Financial Valuation and Litigation Expert*, February/March 2008, pp. 17-18.

“Establishing a Cap on Patent Damages,” *Financial Valuation and Litigation Expert*, June/July 2007, pp. 11-12.

“Intellectual Property Damages,” Financial Consulting Group, FCG University presentation, Atlanta, Georgia, April 24, 2007.

“The Bell Tolls for Trolls? The Potential Impact of the eBay Decision on Patent Litigation,” *Financial Valuation and Litigation Expert*, October/November 2006, pp. 9-10.

“Valuation of Trademarks,” Capita Selecta – Markenrecht, Euroforum Trademark Congress, Leiden, Netherlands, October 5, 2005.

“Surviving as an Expert Witness,” Virginia Society of CPAs, Sixth Annual Business Valuation, Fraud and Litigation Services Conference, CPE presentation, September 13, 2005.

Co-authored with Christopher Spadea, “To maximise IP value a company needs the right culture,” *Intellectual Asset Management*, December/January 2004, pp. 22-26.

“Staying on Top of Your Game,” CPE presentation, NACVA Vermont State Chapter meeting, November 21, 2003.

“Successful Technology Licensing in Europe: Why EU licensing revenues are below US licensing revenues and devising strategies for more successful EU licensing programs,” CLE panel presentation with Q. Todd Dickinson and Tracy Druce, Licensing Executives Society Annual Meeting, September 24, 2003.

“Effective Use of Consultants and Outside Experts in IP Licensing,” CLE panel presentation with James Adams, Ray Reusser, Mark Guetlick, and A. Tracy Gomes, Licensing Executives Society Annual Meeting, September 22, 2003.

“Patent Infringement Damages,” Business Valuation/Litigation CPE Day, sponsored by the VSCPA and the Richmond Chapter of the American Society of Appraisers on September 18, 2002.

“Patent and Other IP Damages,” CLE panel presentation with William Brune, Mark Glueck, and Gauri Prakash-Canjels, sponsored by Howrey Simon Arnold & White, LLP, March 7, 2002 and June 10, 2002.

“Accounting and Finance for Lawyers,” CLE panel presentation with Gary Roush, Douglas Trueheart, and Evy Wild, sponsored by Howrey Simon Arnold & White, LLP, October 24 and 25, 2001.

“Applying Accounting and Financial Concepts in Litigation,” CLE panel presentation with Ned Barnes, Kyle Hoff, David Levy, and Douglas Trueheart, sponsored by Howrey Simon Arnold & White, April 18, 2000.